

Message Text

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ORIGIN EB-07

INFO OCT-01 EA-07 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOT-00 INR-07 NSAE-00 FAA-00 L-03 /027 R

DRAFTED BY EB/AN:TROESCH:VLV

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R 201924Z FEB 76

FM SECSTATE WASHDC

TO AMEMBASSY WELLINGTON

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E.O. 11652: N/A

TAGS: EAIR, NZ

SUBJECT: CIVAIR - GUIDELINES FOR EMBASSY OBSERVER AT
PAA-GONZ TALKS, FEBRUARY 27

REF: WELLINGTON 610

1. EMBASSY ROLE AT PAA-GONZ TALKS SHOULD BE AS AN
OBSERVER, IN ORDER TO PRECLUDE "GOVERNMENT-TO-GOVERNMENT"
CONSTRUCTION. EMBASSY PRESENCE MEANT TO DEMONSTRATE CON-
SIDERABLE USG INTEREST TO GONZ. EMBASSY SHOULD ENCOURAGE
BOTH PARTIES TO ARRIVE AT MUTUALLY SATISFACTORY SOLUTION.

2. ALTHOUGH USG DOES NOT RPT NOT VIEW OCTOBER DIRECTIVE
AS VIOLATION OF AIR TRANSPORT AGREEMENT, CHANGED CONDITIONS
CONCERNING SIXTH FREEDOM, STOPOVER AND TRANSFER POINTS,
SEEN AS DECREASING PAN AM'S PREVIOUS COMPETITIVE POSITION,
EVEN THOUGH FULL EXTENT OF EFFECT UNKNOWN AT PRESENT TIME.

MODIFICATIONS IN OCTOBER DIRECTIVE SEEN AS CLEARLY
FAVORING ANZ AND BA TO PAN AM'S DETRIMENT. GONZ ACTION

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DIFFICULT TO UNDERSTAND IN VIEW OF ANZ'S CURRENT FAVORABLE

POSITION IN ITS U.S. FLIGHTS AND OUR TOLERANCE OF
LOS ANGELES INTERCHANGE IN SPITE OF NO USG APPROVAL.
(FYI: INTERCHANGE QUESTION MAY BE RAISED AT US-UK TALKS

IN WASHINGTON NEXT WEEK.)

3. DEPT INTENDS TO REVIEW CURRENT OVERALL BALANCE AS
WELL AS EFFECT OF NEW DIRECTIVE ON PAA PRIOR TO ANY
FURTHER POSSIBLE ACTION.

4. PLEASE ADVISE OF FULL DETAILS OF MEETING. INGERSOLL

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